

Message Text

CONFIDENTIAL

PAGE 01 MANILA 02271 141037Z

ACTION EA-09

INFO OCT-01 EUR-12 ISO-00 AGRE-00 AID-05 CIAE-00 COME-00

EB-08 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02

OPIC-03 SP-02 CIEP-01 LAB-04 SIL-01 OMB-01 NSC-05

SS-15 STR-04 CEA-01 L-03 H-01 DODE-00 PA-01 PRS-01

/096 W

-----141135Z 032102 /15

R 140933Z FEB 77

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 5999

INFO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

AMCONSUL HONG KONG

AMEMBASSY MOSCOW

USLO PEKING

CINCPAC

C O N F I D E N T I A L MANILA 2271

CINCPAC ALSO FOR POLAD

E.O. 11652: GDS

TAGS: EGEN, PFOR, RP, VN

SUBJECT: RP CHAMBER OF COMMERCE MISSION TO HANOI

1. AT INITIATIVE OF DON MANOLO ELIZALDE, PATRIARCH OF HIS FAMILY'S BUSINESS EMPIRE, I MET WITH HIM AND HIS SON FRED ELIZALDE TO DISCUSS PHILIPPINE CHAMBER OF COMMERCE VISIT TO HANOI. FRED IS PRESIDENT OF CHAMBER AND WAS LEADER OF HANOI MISSION.

2. ACCORDING FRED, MISSION WAS ACCOMMODATED IN AUSTERE "BARRACKS" AND WAS OTHERWISE TREATED TO IMPRESSION THAT SRV
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MANILA 02271 141037Z

IS TRULY DEPRESSED COUNTRY. MEETINGS WERE CORDIAL BUT RATHER INCONCLUSIVE. VIETNAMESE PLACED GREAT EMPHASIS ON THEIR FIVE-YEAR PLAN PROJECTIONS, BUT REFUSED TO PROVIDE BASE-LINE STATISTICS. THEIR FOREIGN TRADE INTENTIONS ARE SIGNIFICANT, BUT THEY WERE VERY SHY ON PRODUCTS WHICH WOULD BE OF INTEREST TO PHILIPPINES.

3. VIETNAMESE INDICATED INTEREST IN PURCHASE SUGAR, AND IN POSSIBILITY EMPLOYING PHILIPPINE CONSTRUCTION FIRMS. ONLY EXPORTS THEY COULD CITE WERE ANTHRACITE, PLASTICS, AND TEXTILES. ALL TRADE DENOMINATION WOULD BE IN POUNDS STERLING, USING LETTERS OF CREDIT ON COMMERCIAL BANKS, PROBABLY IN HONG KONG. ON ANY SUGAR PURCHASE, THEY WOULD DESIRE 90-DAY GRACE PERIOD.

4. ELIZALDE WILL REPORT HIS TEAM'S FINDINGS TO PRESIDENT MARCOS, WHO WILL DETERMINE WHETHER PHILIPPINES WISHES FOLLOW UP. IF SO, TRADE WILL BE ARRANGED ON GOVERNMENT-TO-GOVERNMENT BASIS. VIETNAMESE INDICATED INTEREST IN SIMILAR BILATERAL ARRANGEMENTS WITH OTHER ASEAN NATIONS, AND SAID THAT CHAMBER OF COMMERCE DISCUSSIONS WERE ALREADY SCHEDULED WITH SINGAPORE AND MALAYSIA.

5. ALTHOUGH VIETNAMESE SPOKE ABOUT THEIR INSISTANCE THAT U.S. PAY "REPARATIONS," NO RPT NO ASSUMPTIONS OF SUCH PAYMENTS WERE BUILT INTO FIVE-YEAR PLAN. SIMILARLY, ALTHOUGH THEY SPOKE OF EXPLORING FOR OFFSHORE PETROLEUM, NO RPT NO PRODUCTION IS ANTICIPATED IN FIVE-YEAR PLAN.

6. ELIZALDE HAS NOT YET REPORTED TO PRESIDENT MARCOS. HOWEVER, HE WAS SUMMONED SHORTLY AFTER HIS RETURN TO REPORT TO IMELDA MARCOS, WHO HAD INDICATED EAGER DESIRE PAY FORMAL VISIT TO HANOI. WHEN SHE HEARD ELIZALDE'S DESCRIPTION OF CIRCUMSTANCES IN HANOI, HER ENTHUSIASM SEEMED TO WANE. SHE ALSO SEEMED A LITTLE CONFUSED ABOUT FACTS OF SITUATION SINCE SHE ASKED ELIZALDE
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 MANILA 02271 141037Z

ABOUT CURRENT HEALTH OF KIM IL SUNG.
SULLIVAN

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CHAMBERS OF COMMERCE, DEVELOPMENT PROGRAMS
Control Number: n/a
Copy: SINGLE
Sent Date: 14-Feb-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MANILA02271
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770051-0973
Format: TEL
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770244/aaaabnht.tel
Line Count: 99
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 9d5ecec6-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 04-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3329003
Secure: OPEN
Status: NATIVE
Subject: RP CHAMBER OF COMMERCE MISSION TO HANOI
TAGS: EGEN, PFOR, RP, VN, (ELIZALDE, DON M), (ELIZALDE, FRED)
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/9d5ecec6-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009